

Alabama's Commercial Insurance Agencies & Providers

compiled by ERICA JOINER WEST

Ranked by 2019 Policy Volume
Written by Alabama offices

RANK	AGENCY	TOP EXECUTIVE(S)	ADDRESS	PHONE	WEBSITE	2019 POLICY VOLUME	EMP. IN STATE	TYPE OF BUSINESS	YEAR FOUNDED
1	McGriff, Seibels & Williams Inc.	Robert Drew, President	2211 7th Ave. S. Birmingham, AL 35233	205-252-9871	mcgriff.com	\$1 billion	350	Commercial, surety and benefits	1886
2	Cobbs Allen	Grantland Rice III, CEO	115 Office Park Dr. Birmingham, AL 35223	205-414-8100	cobbsallen.com	\$220 million	111	Insurance brokerage - commercial, benefits, personal lines	1887
3	Insurance Office of America (IOA)	Andy Lott, Managing Partner	3535 Grandview Pkwy., Ste. 400 Birmingham, AL 35243	205-968-3440	ioausa.com	\$151 million	65	Property & casualty, employee benefits	2005
4	Valent Group LLC	Paul Barber, President	3500 Blue Lake Dr., Ste. 120 Birmingham, AL 35243	205-262-2700	valentgroup.com	\$129 million	82	Property & casualty, employee benefits	2001
5	Harmon Dennis Bradshaw Inc.	David Dennis, President	7115 Halcyon Summit Dr. Montgomery, AL 36117	334-273-7277	hdbinsurance.com	\$92.6 million	43	Property, casualty, auto, directors & officers liability, employment practices liability, cyber, captives, group benefits	1977
6	USI Insurance Services LLC	Jim Williford, President	1000 Urban Center Dr., Ste. 625 Birmingham, AL 35242	205-969-5100	usi.com	\$91.6 million	50	Risk management consulting, commercial & personal property & casualty, employee benefits, bonds	2013
7	Thames Batre Insurance	Harry Matthei, President	2065 Old Shell Rd. Mobile, AL 36607	251-473-9000	thamesbatre.com	\$90 million	54	Property & casualty independent agency	1891
8	Randy Jones & Associates Inc.	Randy Jones, Vice President	8600 US Hwy. 431 Albertville, AL 35950	256-878-3271	rjinsurance.com	\$81 million	64	Property & casualty, life	1978
9	Starke Agency Inc. and Starke Life Agency Inc.	Bolling Starke III, President/Owner	210 Commerce St. Montgomery, AL 36104	334-263-5535	starkeagency.com, mystarke.com	\$79.6 million	31	Personal, bonds, commercial, benefits	1929
10	Byars Wright Inc.	Haig Wright II, President	1700 4th Ave. S. Jasper, AL 35501	205-221-3621	byarswright.com	\$75 million	55	Insurance	1946
11	Arthur J Gallagher & Co.	Alex Burton, Area President - Alabama	2200 Woodcrest Pl., Ste. 250 Birmingham, AL 35209	250-414-2668	ajg.com	\$70 million	50	Property & casualty insurance brokerage & risk management consulting	2011
12	PetraRMS LLC	Steve Nesbitt, President & CEO	2140 11th Ave. S, Ste. 400 Birmingham, AL 35205	205-354-2700	petrams.com	\$61 million	43	Commercial, personal and benefits	2015
13	Alabama Self-Insured Worker's Compensation Fund	Freda Bacon, Administrator	2204 Lakeshore Dr., Ste. 206 Birmingham, AL 35209	205-868-6900	asiwcf.org	\$60 million	13	Workers' compensation coverage provider	1978
14	The Prewitt Group	Johnny Prewitt, President	2146 Highland Ave. S. Birmingham, AL 35205	205-933-9207	prewitt.group	\$55 million	37	Insurance agency	1974
15	AssuredPartners of Alabama LLC	Michael Gallops, Agency President/ Partner	5251 Hampstead High St. #200 Montgomery, AL 36116	334-270-6824	assuredpartners.com	\$49 million	40	Commercial property & casualty, personal lines, employee benefits & surety	2011
16	Lyon Fry Cadden Insurance Agency Inc.	Gaylord Lyon Jr., President	3212 Midtown Park S. Mobile, AL 36606	251-473-4600	lyonfrycadden.com	\$43.6 million	35	Property & casualty insurance agency	1905
17	Flowers Insurance Agency LLC	D. Shane Sinquefield, Managing Member; Hugh Wheelless III, Member	2501 W. Main St. Dothan, AL 36301	334-350-5480	flowersinsurance.com	\$36.5 million	38	Commercial & personal property & casualty, employee benefits	1953
18	Pritchett-Moore Insurance Inc.	Marlin Moore III, CEO	1120 Queen City Ave. Tuscaloosa, AL 35401	205-758-4441	pritchett-moore.com	\$30 million	29	Property & casualty, life & health	1934
19	JH Berry Risk Services	Chris Hartnett, President	2552 18th St. S., Ste. 200 Birmingham, AL 35209	205-208-1238	jhbrisk.com	\$28 million	20	Risk management, employee benefits	1908
20	Alabama Insurance Exchange Inc.	Clayton Taylor Jr., President & CEO	2032 Valleydale Rd. Birmingham, AL 35244	205-988-0800	aieins.com	\$21.7 million	17	Property & casualty insurance	1973