

Alabama's Commercial Insurance Agencies & Providers

Compiled by
ERICA JOINER WEST

Ranked by 2025 policy volume written by Alabama offices. In case of a tie, the firms are ranked based on number of Alabama employees.

RANK	AGENCY	TOP EXECUTIVE(S)	ADDRESS	PHONE	WEBSITE	2025 POLICY VOLUME WRITTEN BY ALABAMA OFFICES	ALABAMA EMPLOYEES/ TOTAL EMPLOYEES	TYPE OF BUSINESS	YEAR FOUNDED IN ALABAMA
1	Higginbotham	Rusty Reid, CEO & Gabe Clement, Managing Partner	2100 Southbridge Pkwy. Ste. 540 Birmingham, AL 35209	205-221-3621	higginbotham.com	\$562.4 million	325/4,566	Commercial, personal & life insurance, employee benefits, HR & financial services	1905
2	CAC, part of The Baldwin Group	Grantland Rice IV, Chief Administrative Officer & President of Agency, IAS Specialty	115 Office Park Dr., Ste. 200 Birmingham, AL 35223	205-414-8100	cacgroup.com	\$434 million	128/4,934	Specialty insurance, risk mitigation, employee benefits, wealth management advisor for businesses and individuals	1887
3	Marsh McLennan Agency	Craig Herr, Senior Executive Vice President	206 Exchange Place NW Huntsville, AL 35806	256-890-9000	marshmma.com	\$400 million	100/15,000	Commercial, alternative risk, employee health/benefits, surety, private client services	2017
4	Sunstar Insurance Group	Steve Nesbitt, SE Regional Director	2140 11th Ave. S. Mountain Brook, AL 35205	205-937-2797	sunstarinsurance-group.com	\$295 million	146/1,000	Commercial property & casualty, personal lines, employee benefits	2015
5	Insurance Office of America (IOA)	Andy Lott, Regional President	3535 Grandview Pkwy. Ste. 400 Birmingham, AL 35243	205-968-3440	ioausa.com	\$235 million	55/1,600	Commercial property & casualty, employee benefits, bonds, personal lines	2005
6	Palomar Insurance Corp.	Jim Williford, CEO	1800 International Park Ste. 500 Birmingham, AL 35243	205-837-9411	palomarins.com	\$218 million	95/110	Commercial and personal property & casualty - specializing in transportation, public entity, construction, surety, benefits, alternative risk - captives	1954
7	EPIC Insurance Brokers	Brian Tanner Managing Principal	2720 3rd Ave. S. Birmingham, AL 35233	205-581-3334	epicbrokers.com	\$213.2 million	55/3,500	Commercial property & casualty, executive benefits	2014
8	USI Insurance Services Inc.	Daniel Guthery, Practice Leader P&C	1 Perimeter Park S. Ste. 344N Birmingham, AL 35243	256-590-4463	usi.com	\$120 million	60/10,000	Commercial property & casualty, workers' compensation, benefits, personal lines, 401(k)	2011
9	Randy Jones & Associates Inc.	Jonathan Pfeiffer, VP & Jason Simpson, VP	8600 US Hwy. 431 Albertville, AL 35950	256-878-3271	leavitt.com/randyjones	\$98.8 million	74/80	Property & casualty, benefits, financial services	1978
10	Thames Batre Insurance	Allen Ladd, President	2065 Old Shell Rd. Mobile, AL 36607	251-473-9000	thamesbatre.com	\$90.2 million	52/56	Commercial property & casualty, personal lines	1891
11	HUB International	Allen Chapman, Executive Vice President	1141 Montlamar Dr. Ste. 2500 Mobile, AL 36609	251-633-8556	hubinternational.com	\$85 million	35/25,000	Commercial, personal lines, employee benefits	1974
12	The Prewitt Group	John R. Prewitt III, President	2146 Highland Ave. S. Birmingham, AL 35205	205-933-9207	prewitt.group	\$73.9 million	48/48	Commercial, personal, employee benefits	1974
13	Portal Insurance	Bradley Flowers, CEO	951 Government St., Ste. B Mobile, AL 36604	251-264-3232	portalinsurance.com	\$25 million	13/16	Commercial, personal, cyber, directors & officers liability	2019
14	Greenhalgh Insurance Agency Inc.	Adam Greenhalgh, President	3148 Cahaba Heights Rd. Birmingham, AL 35243	205-967-8800	greenhalghinsurance.com	\$20 million	17/17	Commercial, personal, surety	1937
15	River Tree Insurance	Kevin Kimberly, President & CEO	9668 Madison Blvd., Ste. 202 Madison, AL 35758	256-824-0117	rivertreeinsurance.com	\$13 million	18/18	Commercial, property	2009

Source: Business Alabama survey